

UD Trucks Recruitment Guide for 2026 New Graduate Candidates



As of Dec. 10th, 2024



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Our environment









There are challenges for society



and for the industry











Accelerating truck driver shortage in Japan

By 2030, about 35% of the packages may not be able to deliver...



- Parts not reaching factories...
- Fresh food not reaching supermarkets...
- Packages cannot be sent to depopulated areas...

This may affect our daily lives



Trucks we need today

- ☐ Trucks that make you want to become a driver
- ☐ Easy to drive
- ☐ Safe like passenger cars
- □ Automation



UD Trucks contributes to the creation of the next generation trucks with new technology.



Overview of Commercial Vehicle Manufacturer Industry

- ☐ Four manufacturers in Japan
 - ⇒ Isuzu Motors, Hino Motors, Mitsubishi Fuso Truck and Bus and UD Trucks.
- ☐ UD Trucks leads the heavy-duty truck business as a member of the Isuzu
 - Group since 2021.
- ☐ Hino Motors and Mitsubishi Fuso Truck and Bus announced plans to merge

their operations.





Company Profile





Our Base is Japan, Our Business is Worldwide

89 Years of experience

8,000+Dedicated employees (worldwide)



Present in 60 markets

20,000
Units/year

- ✓ Development, manufacture and sale of commercial vehicles
- Manufacture and sale of vehicle components
- ✓ Maintenance of trucks and buses, and related parts sales

UD Trucks is a proud member of the Isuzu Group







Our History

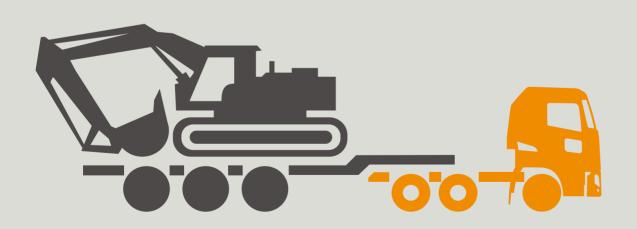
UD Trucks have been 'Going the Extra Mile' ever since we started

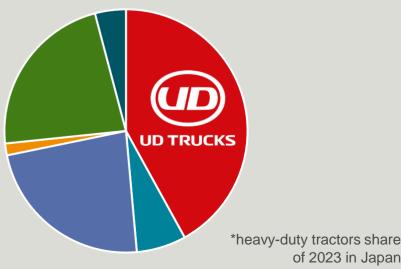
1935	Nihon Diesel Industries, Ltd., founded by Kenzo Adachi	2007	Nissan Diesel Motor joins the Volvo Group
1958	Japan's first 6TW model trucks with a payload over 10 tons - Contributed to Japan's period of rapid economic growth.	2010	Company name changed to UD Trucks Corporation'
1960	Company name changed to Nissan Diesel Motor Co., Ltd	2010	Japan's first remote diagnostic service launched.
1989	Traffic Eye (distance warning system) - World's first commercialized laser radar rear-end collision prevention device	2018	Fujin & Raijin — Vison 2030 - Japan's first Level 4 heavy-duty autonomous driving demonstration.
2004	Flagship Quon heavy-duty truck launched With the world's first equipped with a urea selective catalytic reduction system for reducing NOx emissions	2021	UD Trucks joins the Isuzu Group



Strengths of UD Trucks (1)

- ☐ We are the specialist in heavy-duty truck development
- ☐ Holds No. 1 share of the market for heavy-duty tractors!
- ☐ Wide range of trucks in both mature market and growth market





of 2023 in Japan



Strengths of UD Trucks 2

- ☐ UD is a part of strategic alliances between Volvo and Isuzu
- ☐ Leads the Isuzu Group in charge of heavy-duty vehicles
- ☐ Realizing synergies domestically and internationally
 - Joint development of new tractors
 - Sales and after-sales service collaboration center









ISUZU GROUP





Strengths of UD Trucks ③

☐ A company that values diversity, equity & inclusion

- ❖ A place where everyone can be themselves regardless of gender, nationality, age, disability, sexual orientation, etc.
- The mind of 'diversity for innovation'
- Holds the highest rank of 3 stars under the 'Eruboshi' certification mark for excellent companies

promoting women's activities in Japan

☐ Flexible work environment built on trust

Work-life balance achieved through remote work and flexible working hours





Now we have our best range ever

Heavy-duty

Mature markets

Medium-duty



Growth markets

Medium-duty



Heavy-duty



Light-duty

Light-duty

Innovation for Smart Logistics





Innovation for Smart Logistics









Contributing to efficient logistics

- Platooning in highways
 - ✓ Driver shortage/working conditions and accident prevention
- ☐ Autonomous driving in restricted areas (e.g. steel mills)

✓ Resolving issues such as DX promotion and production efficiency and

manpower shortages at manufacturing sites.







Safety

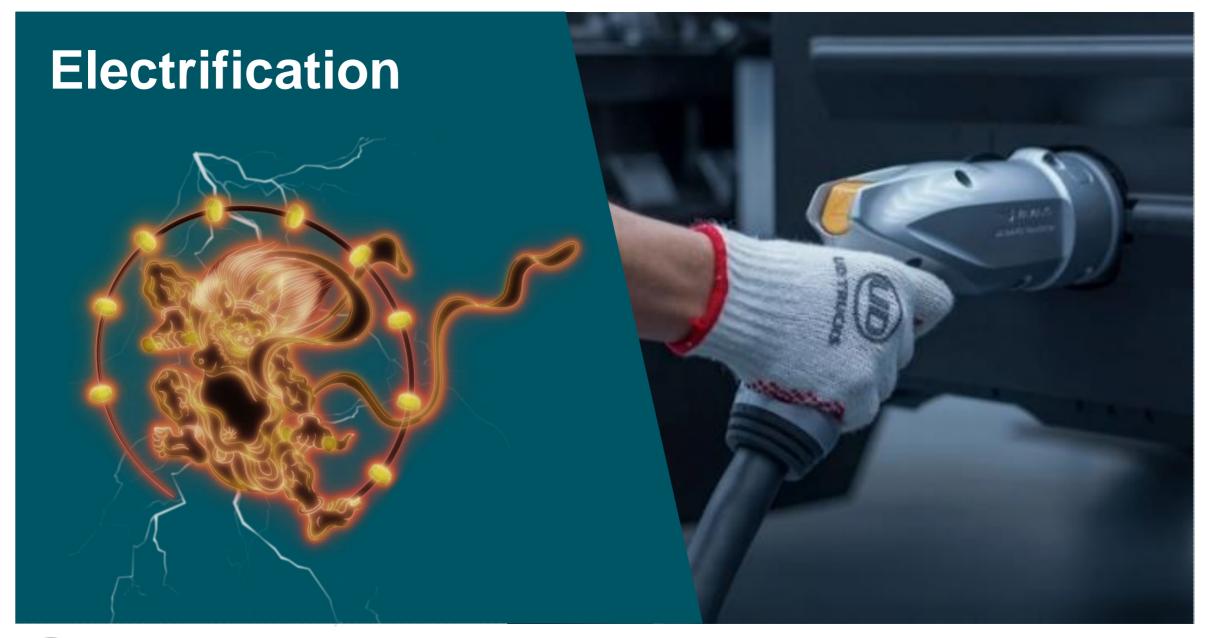
Productivity

Efficiency



Level 4 autonomous demo truck 'Fujin'







Environmentally friendly trucks

- □ 5,000 heavy commercial vehicle electric trucks by 2030 towards carbon neutrality in Japan.
- ☐ Having a range of options with xEVs, including hybrid/fuel cell/battery vehicles





QUIET





HEV demonstration truck 'Raijin'

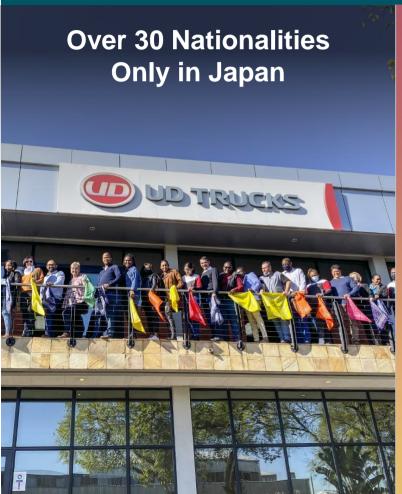




- Diversity, Equity & Inclusion
- Great Place to Work
- Career & Development



1. Diversity, Equity & Inclusion; Our Culture

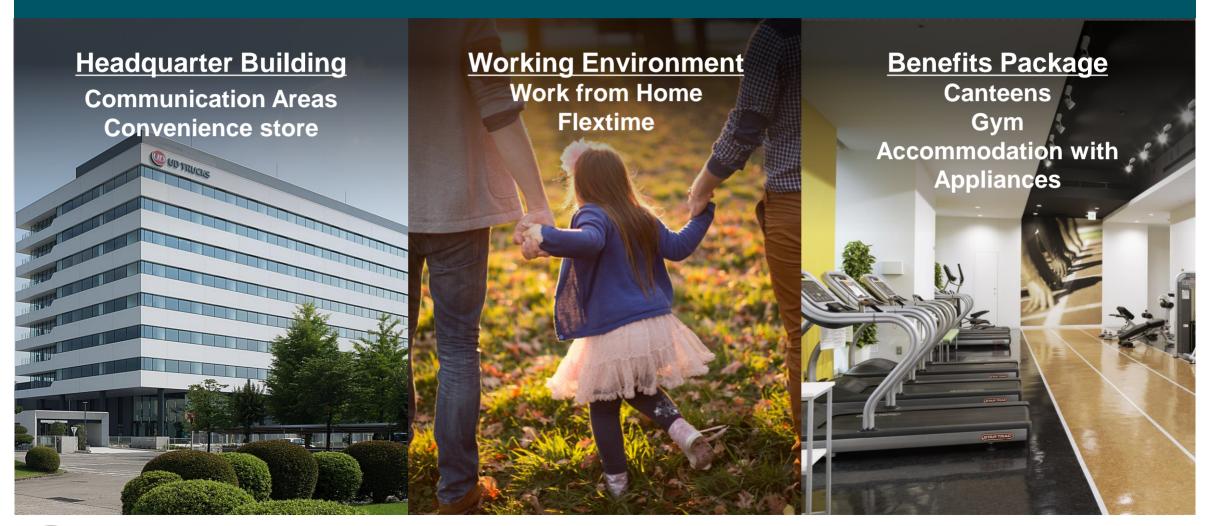








2. Great Place to Work





3. Career & Development

Recruiting for Positions Learning Opportunities Worldwide Internal Mobility Choose your first career Design your career on your own E-Learning Face to Face training On the Job Training





Basic Information



Eligibility

- ✓ Those graduating in September 2025 or March 2026.
- ✓ Those graduated from a university after March 2024
 *Consultation required on the date of joining the company.



Faculties

- ✓ All faculties and departments can apply
- ✓ University recommendation only available for engineering positions
 *Please contact your university career center for details



Starting Salary

- ✓ Bachelor's Degree: ¥ 265,000
- ✓ Master's Degree: ¥ 287,000
- ✓ Doctor's Degree / PhD: ¥ 317,200 *Monthly payment overtime payment not included



How to Apply

- ✓ Application for through 'Mypage'
- Application form will be first in JP and for some positions in EN
- ✓ Submission deadline: every 2nd & 4th Sundays except during company holidays



Interviews

- ✓ Up to 3 interviews per positions
- ✓ 1st and 2nd interview conducted online, Final interview in Headquarters in Ageo, Saitama *Please contact recruitment team if your prefer all online

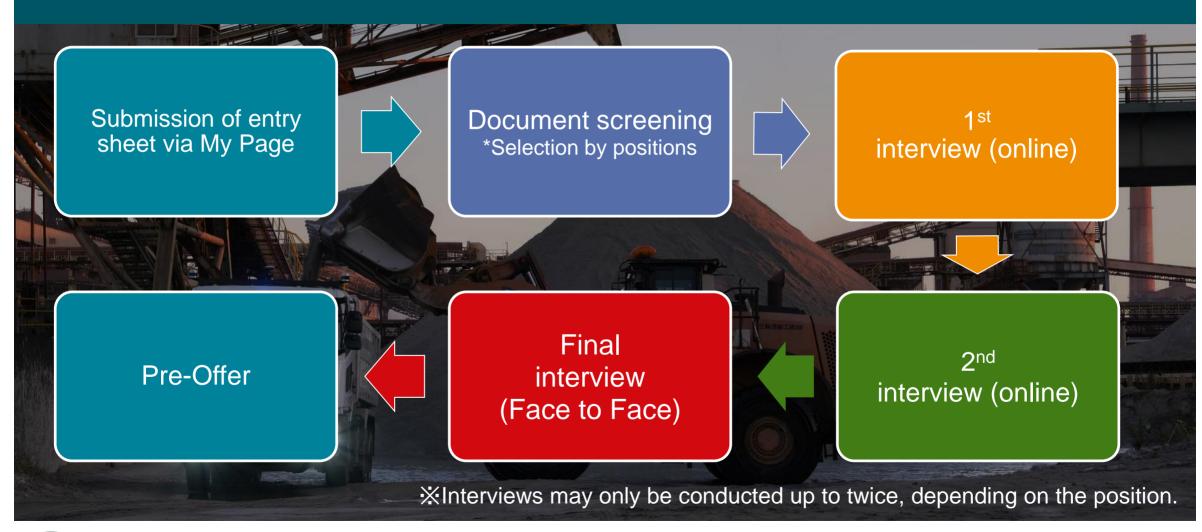


Work Location & Others

- ✓ Headquarters in Ageo, Saitama
- ✓ Usually no transfer of office by HR
- ✓ Apartment for non-married employees
- ✓ Bigger apartment for married employees



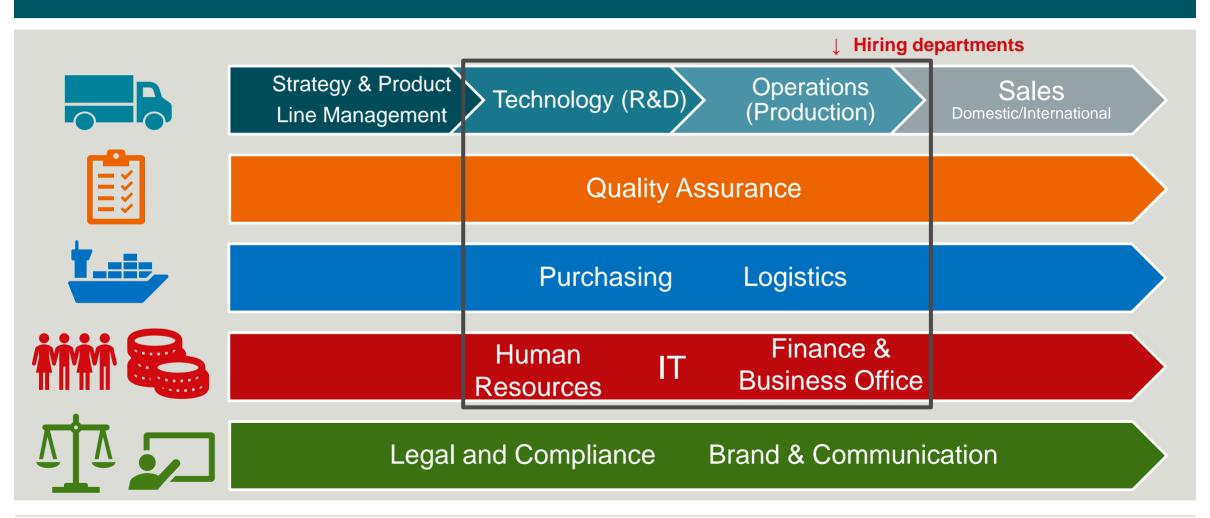
Selection Processes







UD Trucks Organization





2026 Graduates - Opportunities

[Engineering position]

XOnly applicants with a science background

Technology

- 1. Chassis design
- 2. Cab design
- 3. Electrical and Electronics
- Feature,
 Verification and
 Validation
- 5. Special Vehicle Development
- 6. Aftermarket Technology
- 7. Powertrain design

Quality assurance

8. Quality Assurance

Production

- 9. Manufacturing Engineering
- 10. Plant Quality

Purchasing

11. Supplier quality

[Non-Engineering position]

XAII candidates can apply

<u>Technology</u>

- 12. Regulations & Technical Affairs
- 13. Product Builds

Quality assurance

14. Campaign & Quality Affairs

Operations

- 15. Logistics Development& Operations
- **Logistics**

16. Logistics Control

Purchasing

17. Purchasing(Buyer)

DSIT

18. Solution delivery

Finance

- 19. Finance & Business Office
- 15. Logistics Development <u>Human Resources</u>
 - 20. Recruitment



Regarding the job descriptions

- Please refer to the Guide in Japanese (available from <u>Mypage</u> or <u>recruitment website</u>) for each job description
- It is only available in Japanese
- If you are an English speaker with limited skill of Japanese, positions below are the ones you may apply to;
 - Electrical and Electronics
 - Special Vehicle Development
 - Aftermarket Technology
 - Purchasing (Buyer)
 - > Solution Delivery



Online Seminars by Positions

- Employees working in each position will provide information about their department and job.
- Please attend as much as possible to understand the details before participating in the selection.
- This session will be mostly conducted in Japanese

Engineering-A

- Powertrain design
- Quality Assurance
- Manufacturing Engineering
- ☐ Cab design

Non-Engineering-A

- □ Purchasing (Buyer)
- Solution Delivery
- Recruitment

Engineering-B

- ☐ Chassis design
- □ Plant Quality
- ☐ Special Vehicle Development

- Non-Engineering-B

 ☐ Regulations & Technical **Affairs**
 - ☐ Campaign & Quality Affairs
 - □ Product Builds

Engineering-C

- ☐ Electrical & Electronics
- ☐ Aftermarket Technology
- Supplier Quality
- ☐ Feature, Verification & Validation

Non-Engineering-C

- ☐ Logistics Development & **Operations**
- ☐ Finance & Business Office
- Logistics Control





How to Apply

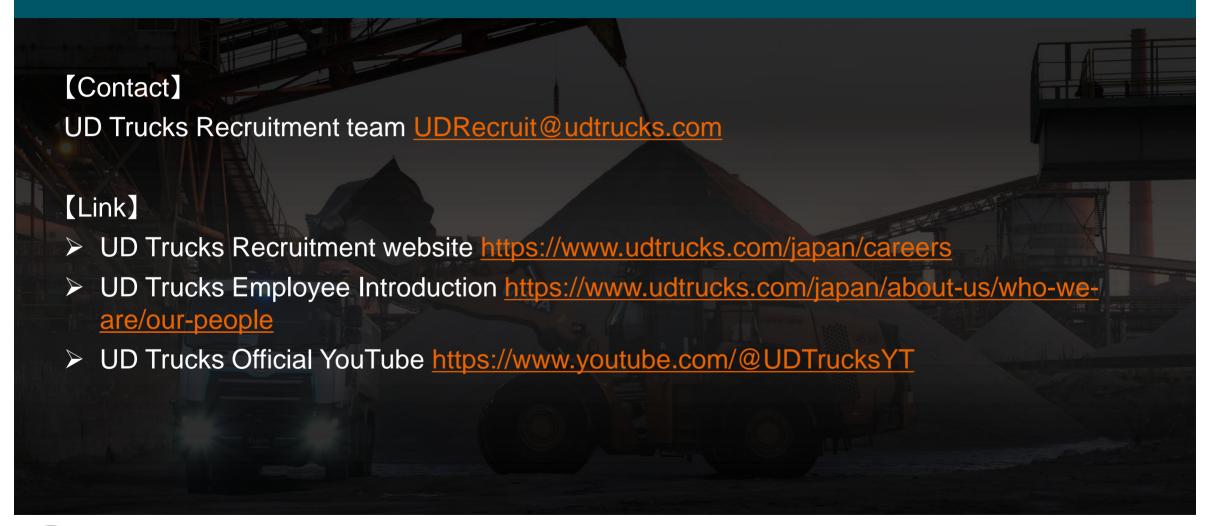
- Please submit your entry sheet via My Page (link).
- Please note that some positions require additional entry sheet to be written in English.
- Please see p. 28 for eligibility requirements.

[Notes]

- Please note that there are a limited number of vacancies for each position.
 Please note that the selection process may have been completed by the time you apply.
- In such cases, our recruiters may offer you a different position.



Contact Information and links





Further information

